

NEW INDUSTRIES OF THE PAST WEEK

Developmental Announcements From Various Sections of South.

[Special to The Times-Dispatch.] Baltimore, October 14.—Among the many important Southern industrial and other developmental enterprises announced in this week's issue of the Manufacturers' Record are the following:

Dr. P. S. Pearson, 25 Broad Street, New York, will build woodworking plant at El Paso, Tex., to cost \$3,000,000; plans prepared for first unit to be completed within six months at cost of \$500,000; lumber and planing mills to be erected as adjuncts.

The Johnson - Fitzgerald - Sweeney Lumber, Manufacturing and Railway Company, of Jackson, Miss., is incorporated with an authorized capital stock of \$5,000,000 to establish sawmills and railroad facilities for the development of 100,000 acres of pine and hardwood timber land in Pearl River Valley, Miss.

Virginia Fruit Growers, Inc., Staunton, Va., contemplates the erection of cold storage plant to have capacity of from 25,000 to 50,000 barrels of apples.

Sydney Kenney, Morris building, Philadelphia, Pa., applied for franchise at High Point, N. C., to erect gas plant for light, heat and power purposes.

Cigar Machine Corporation, Baltimore, Md., was incorporated with authorized capital stock of \$5,000,000, and will erect plant to manufacture cigar-making machines.

Norfolk County Water Company, Norfolk, Va., will install facilities for light, heat and power purposes.

Horine Development Company, Atlanta, Ga., was incorporated with capital stock of \$200,000; will develop 2,543 acres of lime and cement lands in Walker county, establish town, etc.

American Match Corporation, Lynchburg, Va., was incorporated with a capital stock of \$150,000.

Adolph Rosedale, Alexandria, La., secured options on 20,000 acres of land in Winn Parish, La., for oil development.

Fewkey-Freeman Coal Company, Huntington, W. Va., was incorporated with \$200,000 capital stock.

Crystal Ice Company, Argenta, Ark., will erect additional unit of 720 solidifying cans, increasing capacity of ice plant from 50 to 110 tons daily.

Buech-Sulzer Brothers-Diesel Engine Company, St. Louis, Mo., decided to erect its plant in St. Louis at a cost of about \$1,000,000.

North Arkansas Lumber Company, St. Louis, Mo., was incorporated with \$100,000 capital stock.

Consumers Ice Company, Lexington, Ky., will erect addition to plant at a cost of \$50,000 and increase capacity to 200 tons of ice daily.

Kaul Lumber Company, Birmingham, Ala., contemplates construction of large lumber plant at Tuscaloosa, Ala., together with twenty to twenty-five miles of railroad.

Teutonic Land and Development Company, Beaumont, Tex., will establish drainage district in Calcasieu Parish, La., to reclaim 17,000 acres of land.

Galey Nut Lock Company, Jackson, Tenn., was incorporated with a capital stock of \$100,000 to manufacture bolts, nuts, etc.

Andrews Lumber Company, Andrews, N. C., was incorporated with a capital stock of \$300,000.

Howard Motor Car Company, Macon, Ga., will establish automobile plant to have initial capacity of 800 to 1,000 finished cars.

Gulf Pine Product Company, Waycross, Ga., was incorporated with capital stock of \$100,000 and will establish several turpentine plants.

Morris Lumber Company, St. Louis, Mo., was incorporated with a capital stock of \$50,000.

Moark Timber Land and Lumber Company, Kennett, Mo., will develop 1,500 acres of timber land near Kennett.

Farmers' Storage and Fertilizer Company, Aiken, S. C., will erect fertilizer plant; 150 tons daily capacity.

Eastern Carbon Black Company, Charleston, W. Va., applied for franchise to construct pipe line system

along north side of Elk River for petroleum, oil and natural gas.

The Cremer Lumber Company, Little Rock, Ark., was incorporated with capital stock of \$300,000.

New Depot to Be Built. Atlanta, Va., October 14.—The depot of the Virginia Railway that was recently destroyed by fire is soon to be rebuilt, and it will be larger and much better building than the one that was burned.

The contract has been awarded to W. B. English, of this town. It will be a combination freight and passenger station, and will cost about \$50,000.

"PIPING" TOBACCO. An Old Custom Revived. Contrary to Moral and Good Business.

The Southern Tobacco Journal, Colonel G. E. Webb's excellent trade paper, tells of an old-fashioned custom on some tobacco markets as follows: "Piping" is peculiar phraseology, confined to tobacco sales at auction, in vogue in various Virginia and North Carolina markets. What its origin is we guess at only—probably the verb is derived from the noun "pipe," which means to put up tobacco by bidding to the top notch or range of high prices. Anyhow it is the custom of the country hereabout for the owner, seller or agent, as a piker, to do all that he can in bids, fair or otherwise, as the term goes, to raise the real buyer to his highest bid. The old system of sales for tobacco and punished severely such bidding, but it seems moral or principles have changed. A South Carolina paper pleads that the new law proposed for warehouses will perplex the piker and reduce charges so that the warehouses will not be able to make up for their losses on over-picked purchases by an open continuation of the practice.

Apple-Growing in Western Carolina. Asheville, N. C., October 14.—The mountain lands near Asheville are believed to be among the best fruit-growing lands of the world, not exceeded perhaps by the famous red hills of Piedmont Virginia. A tract of 800 acres near this city has been purchased by a syndicate, and is to be planted in apple trees at the rate of 1,000 trees a year until the whole is covered with the trees.

COMMERCIAL LIME. A Virginia Money-Maker That Is Coming to the Front.

One of the practically inexhaustible resources of the South is lime. The available limestone rock widely distributed over the United States, especially in the South, and more especially in Virginia, cannot be estimated in millions or even billions of tons.

A little more than half the lime manufactured in the United States is used as structural material in lime mortars. Portland cement, concrete, gypsum, plaster and whitewash. Large quantities are also used in the manufacture of chemicals in fertilizing material, etc.

The total production of lime in 1910, according to figures compiled by Ernest F. Burchard and just given out by the United States Geological Survey, was 2,643,430 short tons, valued at \$11,509,250, a slight decrease from 1909 when it was 2,700,000 tons, valued at \$11,500,000.

The lime product of Virginia is simply enormous, and the industry is growing every year.

REAL ESTATE AND BUILDING NEWS (Continued From First Page.)

dull week, for everybody had the fair in mind. Nevertheless, these agents tell me that they did not suffer for business.

As many as a hundred suburban lots and tracts and homes changed hands last week and negotiations were started that may result in much larger sales within the next few weeks.

One of the agents who makes a specialty of handling business property told me yesterday of several deals that were hung on the string during fair week that may result very soon in some big sales and also in the establishment here in Richmond of at least one new industry.

To sum up: All of the signs of the times are as favorable as could be expected in what the croakers think must be a dull year, but the croakers do not know what they are talking about. Richmond knows no dull years.

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\$60 Buggies at \$50

\$50 Runabouts at \$42.50

\$100 Surreys at \$85

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We have also a large stock of Wagons of all kinds. You will save money by calling on me. We need room for our manufacturing and repairing department.

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GOVERNMENT MAY PURCHASE LAND

About 75,000 Acres on Boundary Being Investigated for Forest Reserve.

[Special to The Times-Dispatch.] Bristol, Va., October 14.—For more than a month representatives of the Forestry and Geological Departments of the Federal Government have been busy looking into the merits of a part of the White Top and Iron Mountains, in Southwest Virginia and East Tennessee, with a view to purchasing the boundary for the purpose of forest reserve as provided for in the Weeks' bill.

There are about 75,000 acres in the lands thus far investigated, and the government is having completed all preliminary work has now only to negotiate with the purchasers.

The lands lie about two-thirds in Washington and Grayson counties, and one-third in Johnson county, Tenn. Representatives of the government have been here, at Abingdon and Damascus for several weeks, and from these points have looked the land over.

If the land is purchased it will be partitioned into several sections, cleaned up to prevent disastrous fires, and the bare places planted in trees.

It would make one of the most attractive spots in the Southern Appalachian region. White Top is one of the most elevated spots in the South, and from its summit one may look into many counties of Virginia and Tennessee, and such panoramic views would be hard to find elsewhere in the South.

HAND SEVERELY MASHED. Employee on Judge Chickester's Farm Is Injured.

[Special to The Times-Dispatch.] Fredericksburg, Va., October 14.—James Truslow, of Stafford county, had his hand severely mashed in an engine machine on the farm of Judge E. H. Chickester, in that county.

He was brought to the Mary Washington Hospital here, and several of his fingers were amputated by Drs. Sale and Smith.

The Sunday school convention of the Hermon Baptist Association will be held at Massanutten Baptist Church, in Spotsylvania county, near this city, next Wednesday and Thursday, October 18 and 19. J. J. Williams, of Caroline county, is the president of the association, and Frank K. Tyler, of this city, is clerk. The program will include a number of subjects for discussion by prominent speakers connected with the Sunday schools in the district covered by the convention.

Whitehouse—Record. [Special to The Times-Dispatch.] Fredericksburg, Va., October 14.—Lawrence B. Whitehouse, son of Mr. and Mrs. E. B. Whitehouse, of this city, now a prominent druggist of Lynchburg, and Miss Helen Margaret Record, daughter of Mr. and Mrs. Edward H. Record, of Livermore Falls, Me., were married Thursday at the Baptist Church of the latter place.

Rev. W. S. Holland performing the ceremony. Miss Harriette Lawler was maid of honor, and Francis Whitehouse, of this city, a brother of the groom, acted as best man. There were a number of other attendants. Mr. B. Whitehouse left for an extended trip before going to his home at Lynchburg.

Invitations Issued. [Special to The Times-Dispatch.] Fredericksburg, Va., October 14.—Mr. and Mrs. A. R. Pearson, of Glenridge, N. J., announce the approaching marriage of their daughter, Miss Dorothy Bourne Pearson, to Lieutenant William Francis Bevan, formerly of King George county, now of the United States Marine Corps. The ceremony will take place Thursday evening, October 26, at 8 o'clock in the First Presbyterian Church at Bloomfield, N. J.

Pendleton—Duerson. [Special to The Times-Dispatch.] Fredericksburg, Va., October 14.—Philip Pendleton, formerly of Louisa county, and Miss Mercer Duerson, daughter of the late W. R. Duerson, of Spotsylvania county, near this city, both now of Clifton Forge, will be married at that place on Wednesday next, October 18.

Winstead—Smith. [Special to The Times-Dispatch.] Henric, Va., October 14.—There was a very pretty marriage at Henderson M. E. Church last evening, when Howard G. Winstead and Miss Beatrice Smith, a daughter of Mr. and Mrs. A. E. Smith, of Callas, were united in wedlock. The ceremony was performed by Rev. E. F. Hall. Mrs. E. F. Hall played the wedding march. Cornelius Winstead, of Washington, brother of the groom, was best man, and Miss Nettie Smith, sister of the bride, bridesmaid. The attendants were Misses Nettie Douglass, Virgie Burton, Helen Clarke and Agnes Dawson; W. T. Callahan, William Ashburn, Charlie Hayden and Buck Turner. Ushers were M. W. Thrift and L. W. Headley. The church was beautifully decorated. A sumptuous supper was served at the home of the bride. They will live in Callas.

RAG DOLLS MAY BECOME INDUSTRY

Display at State Fair That May Have Escaped Very General Attention.

Hundreds of people passed it by and took no notice of it, and yet other hundreds looked upon it. It was on exhibition at the State Fair. It attracted my attention just because it was just what it was—a rag doll. It carried me back to the old war times when the North part of the country was as far from the South part as the sunrise is from the sunset.

All the China dolls and all of the fancifully arrayed dolls were then on the North side of the line and the pickets did not allow any of that kind to get across the lines, but the Southern babies, and it was one of them then, had to have dolls, and our Confederate mothers improvised them for us. They made rag dolls, and they had thousands of ways of making them.

I had one once that was made of the remnants of a rag carpet, with an old putter spoon as a basis.

After the war the Northern mothers saw some of the Southern rag dolls, and as curious as it may seem, the fact remains that the Southern rag doll attracted the attention of the Yankee babies more than did the China dolls of the then prosperous North. Children are children, the world over, especially in this American part of the world, and somehow the rag doll suits the average child better than does the fanciful colored China doll.

Mrs. C. H. Moncure, of Orange, Va., made the rag doll that was on exhibition at the State Fair, a doll that attracted the attention of a lot of old-timers who knew about the rag dolls of the Confederate times. This rag doll made by Mrs. Moncure was especially attractive to me because its head and its bust, and it may be said its whole body, was made out of a copy of The Times-Dispatch. Somehow Mrs. Moncure discovered a process by which she uses the paper in a Times-Dispatch issue, say of the Sunday variety, to make a head and a bust for a rag doll.

The balance of her work is done with her own hand, and a lot of artistic work it is.

In the first place the copy of The Times-Dispatch is made into a kind of paper mash, or pulp, and when that is dried out a lot of painting has to be done, and finally the "baby" comes forth in gorgeous array. The dressing is on the rag doll order, and at last the doll comes to the front in marvelous perfection. I do not know that Mrs. Moncure has a patent on the process, but she ought to get it and go in to the rag doll making business. It would be a most profitable one.

Believe it or not, the rag doll business, for all the products of a doll factory would show up as well as the sample she had at the State Fair, The Times-Dispatch rag doll ought to be a big seller.

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LEAF TOBACCO: GOOD SALES MADE

(Continued From First Page.)

Sold week ending October 13, 43,500 pounds; decrease this week, 4,500 pounds.

Sold from September 1 to October 13, 1911, 1,022,200 pounds; sold from September 1 to October 14, 1910, 690,400 pounds; increase for 1911, 331,800 pounds.

Nearly all of the primings have been sold, and about 20,000 pounds of the offerings this week was new tobacco.

Most of the new tobacco was common and of nondescript types, and prices were highly satisfactory, indicating that when the regular crop begins to be offered that prices will be good.

The weather has been fine for late tobacco, and nearly all will be fully matured and make much better tobacco than was expected.

Receipts are expected to be light until about November 1.

Petersburg Tobacco Market. [Special to The Times-Dispatch.] Petersburg, Va., October 14.—More primings have been sold on the Petersburg market this season than ever before known, and they have been of better quality and have brought higher prices than ever before. The average price has been from \$4 to \$4.50 and \$7 per 100 pounds, the larger bulk selling at these figures. About 2,500 pounds of primings were sold this week on a very active market. Some few lots of new leaf tobacco, of nondescript grade were sold this week at from \$3 to \$3.50.

Larger receipts of leaf are expected next week.

South Boston Market. South Boston, Va., October 14.—Nearly 50,000 pounds of tobacco was sold on this market during the past week at exceedingly high prices. In fact, it looks from the way sales are starting off prices will be record-breakers this season. Double sales have been put on, and each day the sales are almost without a hitch.

The weather has been ideal for stripping and handling the weed, and it is thought that the planter who market his tobacco very rapidly this season.

The summary of sales of leaf tobacco made on the South Boston market for the months of August and September, 1911, compared with that of the corresponding period last year, are as follows: Sales for August and September, 1911, 43,500 pounds at \$4.50 average, amount \$27,112.50; sales for August and September, 1910, 690,400 pounds at \$6.62 average, amount \$2,264.22. Gain over last season, 386,900 pounds.

South Hill Market. [Special to The Times-Dispatch.] South Hill, Va., October 14.—The tobacco market at this place has been very active this week, and the prices have been ranging from \$4 to \$4.50. A little more than 50,000 pounds were sold on the market Friday. The weather has been ideal for the farmers to handle with good advantage, and they are putting tobacco on the market as fast as possible. All the large companies are represented, and their orders are practically unlimited, and prices are much higher than ever known before. The crops are good and much heavier than expected during the summer.

Danville Tobacco Report. Danville, Va., October 14.—The seasons we have had during the past week enabled the farmers to get the tobacco in condition to market, in consequence of which sales were quite heavy on Thursday and Friday, the sales last on Friday until late in the evening.

The offerings show rather a larger proportion of common, nondescript types, a great deal of the tobacco being coarse, rough and unripe. These types are somewhat neglected, but everything of desirable quality is bringing outside figures; in fact, all colors tobacco are selling much higher than they did last year.

All of the firms are represented on the market and appear anxious for tobacco. We look for full receipts all next week. Trading on redried stock has been more on the retail order, and we do not hear of any large sales made during the past week.

Rocky Mount Tobacco Market. [Special to The Times-Dispatch.] Rocky Mount, N. C., October 14.—Receipts of leaf tobacco for the week have been the largest of the season, selling Friday until after 3 o'clock in the afternoon and amounting to nearly 350,000 pounds for the week.

While there has been a large proportion of good serviceable tobaccos of the medium to good grades and a fair proportion of good bright leaf and wrappers, the breaks have consisted largely of common, nondescript leaf and jugs and thin primings on the one hand, and wild, scalded brown wigs on the other. In this respect the offerings have been quite a disappointment to the traders, which has been looking for a good, sweet, ripe serviceable crop of tobacco.

Much of the tobacco offered this week has been of the last curings, and it is hoped that the proportion of good ripe tobacco will increase from now on. Prices full high on all grades, especially all grade of common tobacco, up to and including 12 cents. Also all grades of wrappers and bright leaf and cutters are selling high, some grades of wrappers bringing as high as \$6 to \$7 per 100 pounds. Average for the week will be between 13 and 14 cents per pound.

IMPORTANT CASES SET. Question of Jurisdiction of Interstate Commerce Commission and State Commerce Commission.

People who are interested in the question of the apparent conflict of jurisdiction between the Interstate Commerce Commission and various State Corporation Commissions over intra and interstate rates have been notified that the Supreme Court of the United States has consolidated all cases now pending before it involving this question, and will hear them as one case on January 8.

The cases now pending before the Supreme Court in which this question is involved are from Minnesota, Kentucky, West Virginia, Missouri, Ohio and Oregon.

No case before the court from Virginia, but some points ruled in other States are of intense interest here.

Have You Ever Listened to Money Talking?

For talk it certainly does, and what it says is well worth listening to.

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